



KARA MOLL  
TRAINING • STRATEGIZING • INSPIRING

# THE HIGH-PERFORMANCE RESET

## Stop Grinding. Start Guiding.

If working 60+ hours hasn't delivered the life you want, the solution isn't more effort. It's better math. Take the 3-minute audit below to multiply your results.

### The “Diagnosis” Audit

Are you pitching before you understand the problem? Recall your last 3 calls. Did you ask 3 questions before you pitched?

- ☐ Yes (I'm a pro)      ☐ No (I'm guessing)

*Just out of curiosity, what is it about your current situation that you're looking to change?*

### The “Ghost Buster” Challenge

Leads gone silent? Stop "checking in." Pick 3 people and send this text right now:

- ☐ Person 1      ☐ Person 2      ☐ Person 3

*“I’m guessing you haven’t got around to making a decision on this yet?”*

### The “Driver’s Seat” Swap

Control belongs to the person asking the questions. Which closing phrase do you use?

- A) “Let me know what you think.”      B) “What happens next is...”

*Indecision is the enemy. Don't ask them to think; tell them the process. Swap A for B immediately.*

Don't practice on your clients!

Join the live roleplays inside the free Kaleidoscope MindHive at: [KaleidoscopeMindHive.com](https://KaleidoscopeMindHive.com)